



F.S. SPERRY
COMPANY, INCORPORATED

PROFILE OF F. S. SPERRY COMPANY, INC.

F. S. Sperry Co., Inc., an Industrial Contractor, is pleased to present the following pertinent information on our organization. These facts, plus the attached list of several completed projects, provide a brief description of our company and contracting capabilities. In addition to industrial contracting, our company is a stocking distributor for refractory, ceramic fiber and other high temperature products.

ORGANIZATION

- Founded in 1946
- Richard A. Sperry, Chairman, BS in Mechanical Engineering, Georgia Tech
- R. Barry Cox, President, BBA Banking & Finance, University of Mississippi

Tennessee Corporation with unlimited bonding capacity. For additional information please visit our website www.fssperry.com.

HOME OFFICE

1907 Vanderhorn Drive
Memphis, TN 38134-6321
901-373-9000
Fax: 901-373-9360
bcox@fssperry.com

BRANCH OFFICES

Arkansas:

4378 Malvern Road
Hot Springs, AR 71901-8802
501-262-2834
Fax: 501-262-5622
hotsprings@fssperry.com

Knoxville:

125 Arwood Drive
Louisville, TN 37777-4711
865-977-9804
Fax: 865-977-9806
knoxville@fssperry.com

Nashville:

2361 Park Plus Drive
Columbia, TN 38401-4510
931-380-1662
Fax: 931-380-1627
columbia@fssperry.com

PERSONNEL

Corporate Officers

R. A. Sperry
R. Barry Cox

Position

Chairman
President/CEO

Memphis, Tennessee

Tracy Galfsky
Harold Bryant
Paul Fryman
Freddie Johnson
Sharon Allen
MaryAnn Cigalotti
Chuck England

Controller
Construction Manager
Sales
Account Manager
Branch Operations Manager
Executive Assistant
Warehouse Manager/Customer Service

Hot Springs, Arkansas

Raleigh Trosper
Shannon Givens
Tim Sekavec

Branch Manager
Administrative Assistant
Superintendent

Knoxville, Tennessee

Dan Schopmann
Dave Ransdell
Tom Shafer
Johnny McShee
Beverly Lambert

Branch Manager
Sales
Estimating/Engineering
Construction Manager
Administrative Assistant

Columbia, Tennessee

Kenny Moore
Shannon Pylant
Teresea Moore
Steve Phillips
Darrin Church
Larry Hunnicutt

Branch Manager
Administrative Assistant
Administrative Assistant
Superintendent
Superintendent
Warehouse Manager

FINANCIAL

Bank Reference

SunTrust Bank
999 Shady Grove Road, Ste 202
Memphis, Tennessee 38120

Jason Maykowski
Vice-President
901-681-4141

Dun & Bradstreet Rating

3A2

Insurance

Harris, Madden & Powell
P.O. Box 381708
1770 Kirby Parkway
Memphis, Tennessee 38183

Jay Madden
901-853-9140

Accounting & Audit

Watkins Uiberall, PLLC
1661 Aaron Brenner Drive, Ste 300
Memphis, Tennessee 38120

Mr. Sandy Blockman, CPA
901-683-0101

Legal

Glankler Brown, PLLC
One Commerce Square, 17th Floor
Memphis, Tennessee 38103

Mr. Louis F. Allen, Partner
901-576-1783

Bonding Company

Zurich North America
c/o Harris, Madden & Powell
P.O. Box 381708
1770 Kirby Parkway
Memphis, Tennessee 38183

Jay Madden
901-853-9140

State Contractor's License

TN (11745), AR (37670702), MS (3103),
LA (9038), NC (28538), SC (105406),
AL (37426), Plus Other Southern States

DESCRIPTION OF SERVICES

I. New Construction and Repairs

- a. All types of refractory and related work
- b. Ceramic fiber linings
- c. Shotcrete and Guniting (refractory and Pre-Krete)
- d. Acid proofing (acid brick and epoxy toppings)
- e. Abrasion resistant ceramic tile linings

II. Industrial Furnaces

- a. Complete repair and erection service for ferrous and non-ferrous metals
- b. Aluminum Furnaces
- c. Reheat Furnaces
- d. Heat Treating Furnaces

III. Boiler Settings

- a. Refractory and insulation
- b. Package and Field Erected
- c. Free furnace inspections
- d. Boiler Efficiency Surveys
- e. New installations and repairs

IV. Kilns

- a. Rotary Hearth
- b. Tunnel
- c. Shuttle
- d. Shaft
- e. Bell

V. Incinerators

- a. Municipal and general waste
- b. Industrial waste
- c. Fume
- d. Heat recovery (HRSG, RTO, SCR, steam, hot water or hot air)
- e. Medical waste
- f. New installations and repairs

VI. Corrosion Protection

- a. Acid proof brickwork
- b. Tank linings
- c. Monolithic toppings
- d. Membrane liners

REFRACTORIES

- FIREBRICK** - High duty, super duty, high alumina, phosphate bonded, RKB, marine tile, square edge tile and special shapes.
- CASTABLES** - Dense, insulating, low cement, silicon carbide, non-wetting, pumpable, self leveling, gunning mixes, vibratable, injectite, rapid-fire and servicing mixes.
- PLASTICS** - Heat setting, air setting, high alumina, phosphate bonded, mullite, HyRate gunning mixes, graphite and ramming mixes.
- INSULATING** - Insulating firebrick, insulating castable, cements, aggregates, board, blanket and pumpable.

CERAMIC FIBER

Complete line of ceramic fiber products including blanket, modules, Foam-Frax, block, wet wrap, felt, rigidizer, board, paper, rope, bulk, textiles, moldable, pumpable, cements, vacuum-cast shapes, hardware and Fyre Putty.

CORROSION CONTROL

Complete line of corrosion resistant mortars, epoxy floor toppings, epoxy grout, block, coatings, interliners and membranes.

Acid resistant red shale brick and vertical fiber floor brick.

Corrosion resistant alkaline cement linings, corrosion resistant acid cement linings, fast setting cement and non-shrinking cement.

MISCELLANEOUS

Pre-fired refractory shapes	Silicon Carbide
Stainless steel needles for castables	Skid pipe covers
Refractory anchors and tiles	Skid rail blocks
Stainless steel wire mesh	Furnace curtains
Burner blocks and tap-out blocks	Tadpole Gaskets
Baffle tile and special shapes	Fireproofing
Wear-resistant ceramic linings	Welding Curtains

SERVICES

ENGINEERING

TURN-KEY ENGINEERING SERVICES FOR:

- Aluminum melt and hold furnaces
- Zinc melt and hold furnaces
- Furnace and launder systems
- Ferrous metal processing furnaces
- Combustion systems for new equipment and upgrade of existing systems
- Furnace control systems
- Specialty ovens and furnaces
- Refractory application engineering and drawings
- Budget estimates for repairing boilers and industrial furnaces

INSTALLATION

- Skilled craftsmen trained to install refractories, ceramic fiber and insulation
- Turn-key furnace, combustion and control systems
- Free furnace inspection

ADDITIONAL

- Consulting service and installation assistance to refractory users
- Complete warehousing of refractory products
- Complete warehousing of ceramic fiber products
- Steel fabrication
- Furnace efficiency studies