



## **F.S. SPERRY**

**COMPANY, INCORPORATED**

### **PROFILE OF THE F. S. SPERRY CO., INC.**

The F. S. Sperry Co., Inc., an Industrial Contractor, is pleased to present the following pertinent information on our organization. These facts, plus the attached list of several completed projects, provide a brief description of our company and its contracting capabilities. In addition to industrial contracting, our company is a stocking distributor for refractory, ceramic fiber and other high temperature products.

#### **ORGANIZATION**

Our Company was founded in 1946 by Fillmore S. Sperry who was president until his death in 1972. Richard A. Sperry, son of the founder, was president until 1998. Mr. Sperry joined the company in 1960, after graduating from Georgia Tech with a degree in Mechanical Engineering. Current president is R. Barry Cox who joined the company in 1985. Mr. Cox is a graduate of "Ole Miss" with a degree in Business Administration. F. S. Sperry Co., Inc. is incorporated under the laws of the State of Tennessee with unlimited bonding capacity. For additional information please visit our website at [www.fssperry.com](http://www.fssperry.com).

#### **HOME OFFICE**

1907 Vanderhorn Drive  
Memphis, TN 38134-6321  
901-373-9000  
800-443-7290  
Fax: 901-373-9360  
[fssperry@fssperry.com](mailto:fssperry@fssperry.com)

#### **BRANCH OFFICES**

##### **Arkansas:**

4378 Malvern Road  
Hot Springs, AR 71901-8802  
501-262-2834  
Fax: 501-262-5622  
[hotsprings@fssperry.com](mailto:hotsprings@fssperry.com)

##### **Knoxville:**

125 Arwood Drive  
Louisville, TN 37777-4711  
865-977-9804  
Fax: 865-977-9806  
[knoxville@fssperry.com](mailto:knoxville@fssperry.com)

##### **Nashville:**

2361 Park Plus Drive  
Columbia, TN 38401-4510  
615-255-9416  
Fax: 931-380-1627  
[columbia@fssperry.com](mailto:columbia@fssperry.com)

## **PERSONNEL**

<b><u>Corporate Officers</u></b>	<b><u>Position</u></b>	<b><u>Years Experience</u></b>
R. A. Sperry	Chairman of the Board	45
R. Barry Cox	President	20
<b><u>Memphis, Tennessee</u></b>		
Nancy Ice	Controller	27
Harold Bryant	Field Construction Superintendent	24
Paul Fryman	Sales	5
Freddie Johnson	Account Manager	30
Sharon Allen	Branch Operations Manager	17
Jean Warren	Executive Asst/Payroll Clerk	12
Chuck England	Warehouse Manager/Customer Service	15
<b><u>Hot Springs, Arkansas</u></b>		
Raleigh Trosper	Branch Manager	28
Shannon Trosper	Administrative Assistant	2
Tim Sekavec	Shop Superintendent	8
<b><u>Knoxville, Tennessee</u></b>		
Tom Shafer	Branch Manager	10
Johnny McShee	Construction Manager	19
Beverly Lambert	Administrative Assistant	2
<b><u>Columbia, Tennessee</u></b>		
Kenny Moore	Branch Manager	27
Tim Sewell	Sales	10
Shannon Pylant	Administrative Assistant	16
Teresea Moore	Administrative Assistant	7
Steve Phillips	Superintendent	14
Darrin Church	Superintendent	9
Larry Hunnicutt	Warehouse Manager	7

## **FINANCIAL**

<b>Dunn &amp; Bradstreet Rating</b>	3A2
<b>Bank Reference</b>	Suntrust Bank One Commerce Square Memphis, Tennessee 38150  Johnny Moore Senior Vice President 901-523-3227
<b>Insurance Company</b>	Harris, Madden & Powell P.O. Box 381708 1770 Kirby Parkway Memphis, Tennessee 38183  Jay Madden 901-853-9140
<b>C. P. A.</b>	Watkins Uiberall 6584 Poplar Avenue, Suite 200 Memphis, Tennessee 38138-3686  Mr. Sandy Blockman, CPA 901-683-0101
<b>Bonding Company</b>	Harris, Madden & Powell P.O. Box 381708 1770 Kirby Parkway Memphis, Tennessee 38183  Jay Madden 901-853-9140
<b>State Contractor's License</b>	TN (11745), AR (37670702), MS (3103), LA (9038), NC (28538), SC (105406), AL (37426), Plus Other Southern States

## **TERRITORY**

Primarily interested in the Southeast, but have worked on a national basis and also in the international market.

## **DESCRIPTION OF SERVICES**

### **I. New Construction and Repairs**

- a. All types of refractory and related work
- b. Ceramic fiber linings
- c. Gunite (refractory and Pre-Krete)
- d. Acid proofing (acid brick and epoxy toppings)
- e. Abrasion resistant ceramic tile linings

### **II. Industrial Furnaces**

- a. Complete repair and erection service
- b. Aluminum Furnaces
- c. Reheat Furnaces
- d. Heat Treating Furnaces

### **III. Boiler Settings**

- a. Refractory and insulation
- b. Package and Field Erected
- c. Free furnace inspections
- d. Boiler Efficiency Surveys
- e. New installations and repairs

### **IV. Kilns**

- a. Rotary
- b. Tunnel
- c. Shuttle
- d. Shaft
- e. Bell

### **V. Incinerators**

- a. Municipal and general waste
- b. Fume and Industrial waste
- c. Heat recovery (steam, hot water or hot air)
- d. Medical waste
- e. New installations and repairs

### **VI. Corrosion Protection**

- a. Acid proof brickwork
- b. Tank linings
- c. Monolithic toppings
- d. Membrane liners

### **VII. Insulation**

- a. Pipe covering
- b. Metal jacket systems
- c. Mineral wool and blanket
- d. Tank and equipment insulation

## **REFRACTORIES**

- FIREBRICK** - High duty, super duty, high alumina, phosphate bonded, RKB, marine tile, square edge tile and special shapes.
- CASTABLES** - Dense, insulating, low cement, silicon carbide, non-wetting, pumpable, self leveling, gunning mixes, vibratable, injectite, rapid -fire and servicing mixes.
- PLASTICS** - Heat setting, air setting, high alumina, phosphate bonded, mullite, HyRate gunning mixes, graphite and ramming mixes.
- INSULATING** - Insulating firebrick, insulating castable, cements, aggregates, board, blanket and pumpable.

## **CERAMIC FIBER**

Complete line of ceramic fiber products including blanket, modules, block, wet wrap, felt, rigidizer, board, paper, rope, bulk, textiles, moldable, pumpable, cements, vacuum -cast shapes, hardware and Fyre Putty.

## **INSULATION**

Calcium silicate, fiberglass, foamglas, high temperature block, board, blanket, pipe covering, cements, cloth, metal jackets, mastics, sealants, adhesives and complete line of accessories.

## **CORROSION CONTROL**

Complete line of corrosion resistant mortars, epoxy floor toppings, epoxy grout, block, coatings, interliners and membranes.

Acid resistant red shale brick and vertical fiber floor brick.

Corrosion resistant alkaline cement linings, corrosion resistant acid cement linings, fast setting cement and non-shrinking cement.

## **MISCELLANEOUS**

Pre-fired refractory shapes	Silicon Carbide
Stainless steel needles for castables	Skid pipe covers
Refractory anchors and tiles	Skid rail blocks
Stainless steel wire mesh	Furnace curtains
Burner blocks and tap-out blocks	Tadpole Gaskets
Baffle tile and special shapes	Fireproofing
Wear-resistant ceramic linings	Welding Curtains

# **SERVICES**

## **ENGINEERING**

TURN-KEY ENGINEERING SERVICES FOR:

- Aluminum melt and hold furnaces
- Zinc melt and hold furnaces
- Furnace and launder systems
- Ferrous metal processing furnaces
- Combustion systems for new equipment and upgrading existing systems
- Furnace control systems
- Specialty ovens and furnaces
- Refractory application engineering
- Budget estimates for repairing boilers and industrial furnaces

## **INSTALLATION**

- Skilled craftsmen trained to install refractories, ceramic fiber and insulation
- Turn-key furnace, combustion and control systems
- Free furnace inspection

## **ADDITIONAL**

- Consulting service and installation assistance to refractory users
- Complete warehousing of refractory products
- Complete warehousing of ceramic fiber products
- Steel fabrication
- Aluminum furnace cleaning service